

# HOME INSPECTION TRAINING CATALOG

**BE QUALIFIED.**  
**NOT JUST CERTIFIED.**



# A Message from Founder & CEO **Scott Newcomer**

Welcome to the best next step in your life!



Thank you for visiting the All American Training Institute. My name is Scott Newcomer, and I founded the institute to provide individuals, such as you, with a superior training and support network. Our support package, coupled with a proven blueprint for success allows you to get your public adjuster or home inspection business up and running quickly.

I am very excited for an opportunity to work with you and guide you through both the public adjusting and home inspection career paths. I am passionate for teaching and sharing my knowledge with others. I believe people can grow and develop new skills when presented with the opportunity. My mission is to help you grow to achieve your goals and reach your dreams. By the end of your training, you will understand how to properly and professionally conduct a home inspection, know how to report your findings and be equipped to start marketing your home inspection or public adjusting business.

When you enroll with ATI you are enrolling in a community that is here to support you. Please feel free to contact me with any questions, concerns, comments or to get started. Be qualified, not just certified!

Sincerely,

A handwritten signature in black ink that reads "Scott Newcomer".

**BE QUALIFIED. NOT JUST CERTIFIED.**



# Why ATI Training?

The ATI Training Program vs the “online certificate” option

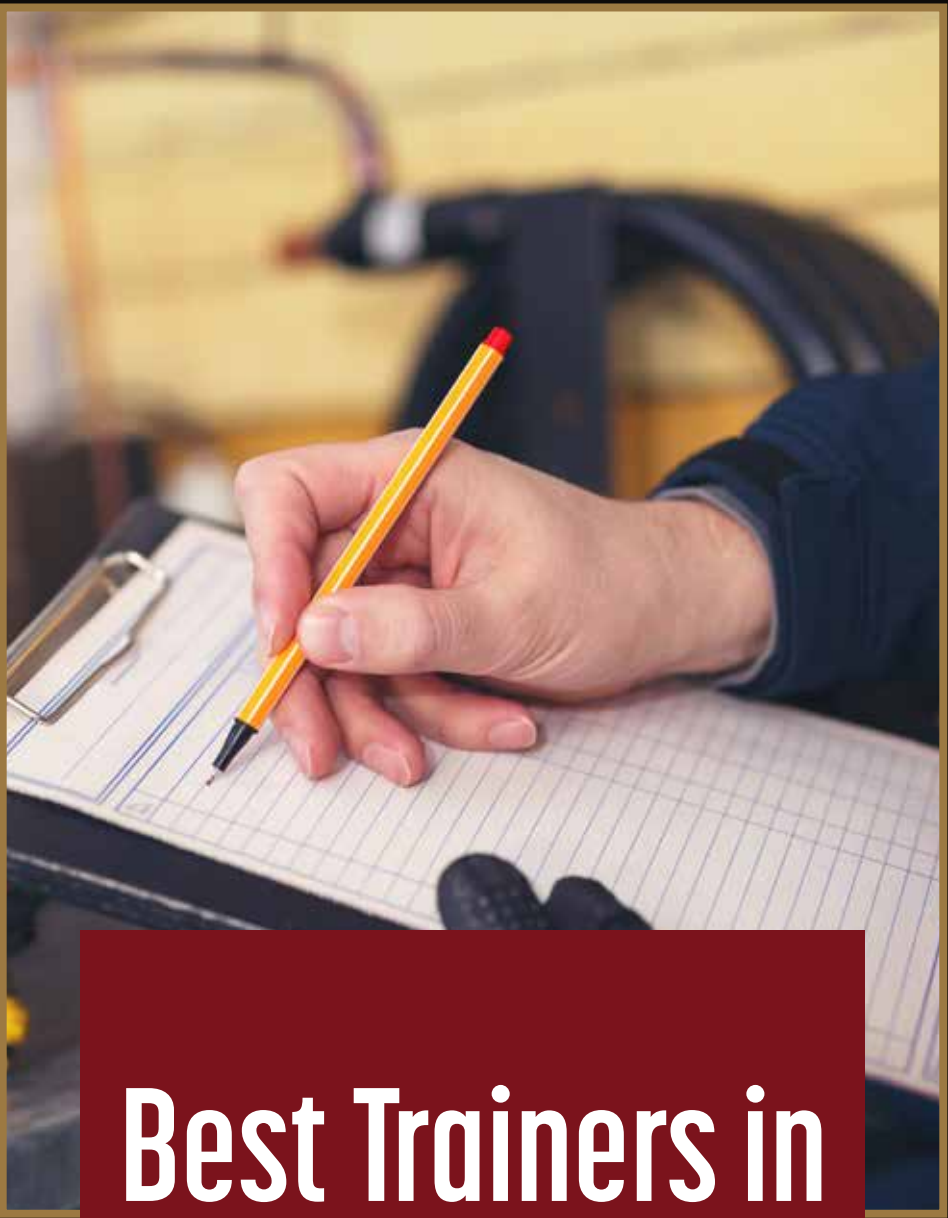
TRAINING COURSES					
Nationwide Classroom Training	✓	X	X	X	✓
Minimum 5 Practice Inspections	✓	X	X	X	X
In class Props	✓	X	X	X	X
Interactive Online Courses	✓	X	X	X	X
Association Support	✓	X	X	✓	X
Free Marketing Packages for Graduates	✓	X	X	X	X
Lead Generation	✓	X	X	X	X



“Build A Business”  
Starter Kit  
Included



State Specific  
Training



Best Trainers in  
the Industry

“

Since getting my license and starting my company JD has made himself available to answer any questions I had. I consider him a friend.  
–Blake

”



# Course Offerings

We provide you with the support you need - when you need it.

Our instructors and staff are experts in business and marketing for the home inspection industry and will help you become successful. Upon enrollment into any course, you receive a FREE membership to the ALL America Association of Home Inspectors (AAAIH)!



**Classroom Courses**



**Online Courses**



**Continuing Education Courses**

## Available Courses at ATI:

- Standards of Practice
- Licensing Requirements
- Report Writings
- Marketing
- Business Practices
- National Examination Preparation
- Pool & Spa Inspections
- And much more...

“

*This course has absolutely changed my life! I was able to attend a class with founder Scott Newcomer – and the information he provided was invaluable!*

— Amar

”



# Special **Discounts Available**

ATI offers  
**SPECIAL DISCOUNTS**  
for former public servants  
looking for a new career.

You'll learn everything you need  
to know to become your own boss  
and the **BEST** home inspector in  
your state.



**VIEW OUR VIDEO TESTIMONIALS**



**EMT & FIRE FIGHTERS**



**POLICE OFFICERS**



**MILITARY & VETERANS**

“

*If it wasn't for Scott's teaching and guidance I wouldn't have the  
multi-inspector firm I do today.*

— Joseph

”



**ATI TRAINING™**  
PUBLIC ADJUSTING, DISASTER & HOME INSPECTION



# Frequently Asked Questions

## How much money will I make?

Your earning potential is set by you! The more inspections you do, the more you will make. On a national average, according to the U.S. Bureau of Labor Statistics, the average inspector earns around \$57,000 per year.

## Do I need previous experience?

While prior experience in a trade related industry is helpful, it is not necessary. We will train you on everything you need to know to conduct a thorough and professional home inspector.

## Why should I become a home inspector?

Becoming a home inspector allows you to take control of your life. You get to set your own schedule and control your income. Unlike other trade related industries, home inspecting is less strenuous on your body.

## Do I need to get on a roof?

YES! Whenever possible it is best practice to get on the roof to inspect it. If you cannot go on to a roof due to weather or safety conditions, try to view the roof from the ladder or with binoculars.

## What add-ons can I sell?

After you become a qualified and certified home inspector, you can begin to train in add-ons to offer such as: radon testing, mold, termites, and pools and spas.

*\*\*Some states will require additional licenses for these services.\*\**

## How much does training cost?

After you become a qualified and certified home inspector, you can begin to train in add-ons to offer such as: How much is too much to change your career? There are other training providers out there that may offer courses for less than we do, but remember—you get what you pay for. If you just want to pay a couple hundred dollars and quickly get a certificate in the mail, then our courses are not for you. We make sure each student is trained before sending a certificate. The training costs vary by program. Please contact us for your specific course pricing.



*I searched for classroom/hands-on training and found All American Training Institute. I am now confident that I can enter the field with the knowledge I need.*

*– Johnny*





# Frequently Asked Questions

## How long are the programs?

As licensing requirements vary by state, the lengths of our courses also vary. Classroom courses range from six days to three weeks. Please contact us to find out which classroom/online course would be right for you.

## How long will it take to get license?

You could be licensed in as little as two weeks after completing one of our courses depending upon what state(s) you will be inspecting in. Some states could take up to six weeks from license application to obtaining a license. Please contact us for you specific licensing requirements.

## Do you have payment plans?

Yes, we do have payment plans. Please contact us to arrange a specific plan that works for you.

## What payment types do you accept?

We accept all major credit cards, checks and PayPal.

## What hotels are near the training facilities?

We have arrangements with local area hotels to offer group discounts and rates. We will email you a listing of hotels and area information prior to you attending class.



“

*I am so glad I found this school! My classroom course including the extensive hands-on home inspections really prepared me for this career change.*

– Kiera

”



**SELF-EMPLOYED.  
SUPPORTED FOREVER.  
GET TRAINING FROM ATI.**



**Financing  
Available**



**Start Today  
with a Small  
Deposit**



**Lifetime  
Support**



**ATI TRAINING™**

PUBLIC ADJUSTING, DISASTER & HOME INSPECTION

**Call Us At**  
855-735-2021



**Email Us At**  
info@ati-training.com



**Register Now!**  
ATI-TRAINING.COM



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